



CECILIA I. LASSITER

co-chair, state and local tax + incentives practice

SPECIALTY: Real Estate

AREAS OF EMPHASIS

Zoning and Land Use
Development
Redevelopment

EDUCATION

- J.D., New York Law School, 2009
- B.A., University of Texas, 1997

CECILIA I. LASSITER focuses on real property matters, with a particular emphasis on redevelopment, state and local incentives, and zoning and land use. Ms. Lassiter has extensive experience in redevelopment matters, including the designation of areas in need of redevelopment or areas in need of rehabilitation, and the negotiation and preparation of complex redevelopment agreements, purchase and sale agreements, easements, licenses, lease agreements and occupancy agreements. Ms. Lassiter has worked on several large-scale mixed use redevelopment projects throughout the State of New Jersey, including Teachers Village in Newark, ON3 Campus – the 118-acre former Hoffmann-LaRoche site located in Nutley and Clifton, and the 89-acre parcel known as Parcel B in the now-closed Fort Monmouth military base. Ms. Lassiter has extensive experience in the Grow NJ Program and has been successful in obtaining several multi-million dollar tax credits awards for clients. In addition, she has experience in the Economic Redevelopment and Growth Grant Program, Long Term Tax Exemptions and Redevelopment Area Bonds.

Ms. Lassiter currently serves on the Rutgers Center for Real Estate – Emerging Leaders Council, the Board of Trustees of the Foundation for University Hospital and the Commercial Real Estate Women of New Jersey – Sponsorship Committee.

Mr. Lassiter was identified as one of “New Jersey’s Rising Stars” 2018 by *New Jersey Super Lawyers®** published by Thompson Reuters under Real Estate: Business.

*For ranking methodology, please see www.sillscummis.com/award-methodology.aspx.

RELATED AFFILIATIONS

- *Board Member and Co-Director of Sponsorship*, Commercial Real Estate Women of New Jersey (CREW-NJ)
- *Emerging Leader Council Member*, The Center for Real Estate at Rutgers Business School
- *Board of Trustees*, Foundation for University Hospital
 - *Chair*, Program Committee
- *Member*, Judging Committee, New Jersey Business and Industry Association’s 2018 New Good Neighbor Awards Program
- *Member*, New Jersey State Bar Association
- *Member*, New York State Bar Association
- *Member*, National Hispanic Bar Association
- *Member*, Statewide Hispanic Chamber of Commerce of New Jersey

PUBLICATIONS

- “Appellate Division Rules Contributions into Municipal Affordable Housing Trust Funds Adopted Pursuant to N.J.S.A. 40A:12A-4.1 Are Valid, Statewide Non-Residential Development Fee Not a Substitute,” *NAIOP NJ – The Weekender Brief* and *NJBA’s Weekender*, August 17, 2018
- “New Jersey’s Version of Tax Increment Financing - Known As “ERGG” - Successfully Closing Construction Financing Gaps on Projects across the State,” *AIM – Apartment Industry Magazine*, March/April 2016

RELATED SEMINARS

- “A Look Ahead: What New Legislation and Trends Will Impact NJ CRE in 2019?” Commercial Real Estate Women of New Jersey, January 2019
- “Real Estate Law,” Rutgers Center for Real Estate, Real Estate Law Class, November 2018
- “Opportunity Zones,” NJ Tech Council - Beer & Wine Tech Fest, October 2018
- “Future of the Grow NJ Incentive Program,” Morris County Economic Development Corporation Real Estate Meeting, August 2018

- “Tax Abatements: Friend or Foe?” American Planning Association - New Jersey Chapter and New Jersey Builders Association Program, July 2018
- “Reinventing New Jersey’s CRE Assets,” Bisnow’s Revitalizing and Redeveloping New Jersey: Transforming Traditional Suburbs to Work, Live and Play Seminar, May 2018
- “Redevelopment,” Rutgers Center for Real Estate, Real Estate Law Class, March 2018
- “Gubernatorial Transition: Coalition Public Policy Update,” NAIOP New Jersey Program, December 2017
- “Zoning and Land Use,” Rutgers Center for Real Estate, graduate-level Real Estate Law Class, November 2017
- “Economic Development and Energy Efficiency Incentive and Rebate Programs: How to Save Money While Growing Your Business,” Sobel & Co. LLC’s Financial Executives’ Roundtable, June 2017
- “Primer Panel on Redevelopment Tools: PILOTs,” NAIOP New Jersey Seminar, April 2017
- “The Growing Trends in Mixed-Use Developments,” New Jersey Builders Association’s Atlantic Builders Convention, April 2017
- “Careers and Jobs in Real Estate: Listen, Chat and Engage with Professionals Working in the Real Estate Field,” Rutgers School of Business, Center for Real Estate, Emerging Leaders Council, October 2016
- “You Had Me at Incentives - How Federal and State Incentives Can Work for Your Commercial Development Project in New Jersey,” Commercial Real Estate Women of New Jersey (CREW NJ) Seminar, February 2016

BAR ADMISSIONS

- New Jersey, 2009
- New York, 2010
- U.S. District Court, District of New Jersey, 2009